

<u>Kansas</u>

| Contract Number: | 44070 |
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| Contract Period: | January 1, 2018 – December 31, 2020 |
| Eligibility: | Statewide agencies and political sub-divisions, non-mandatory. |

Quotes and Purchase Orders:

To obtain a quote, contact your local John Deere Dealer. https://dealerlocator.deere.com/servlet/country=US

The local dealer assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details. Dealer then contacts the John Deere Construction Retail Sales Account Manager for a formal contract quote:

Mark Deakyne, Account Manager <u>DeakyneMarkR@JohnDeere.com</u> 309-765-0294 office 309-831-6410 cell

All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract name and number

Contract Details

| Quotes | Quotes are provided by John Deere Government Sales and are valid for 30 days. |
|-----------------------|---|
| Allied (non-Deere) | Not allowed unless specifically added to contract. |
| | Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract. |
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| Credit Cards | Not Allowed. |
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| Special Delivery Obligations | FOB Destination, Freight Prepaid and Allowed. Factory freight to dealer is already included in the discount. |
| | Dealer to customer delivery is not an allowable charge. |
| Fees | Dealer provided items as well as set-up/install fees for attachments may be charged. |
| | Dealer provides pre-delivery inspection, local delivery and walk around(at the time of delivery) free of charge. |
| Financing | A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made by the local dealer and John Deere Financial. |
| | Notice of lease/provider must appear on the quote and customer purchase order. No operating leases are allowed. |
| Non-contract (Deere) | Not allowed. Non-contract equipment may not be sold in connection with the sale of a contract item. |
| | Non-contract items are John Deere manufactured products, implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract. |
| Rental | Not allowed on this contract. |
| Substitution | Not allowed on this contract. |
| Trade-in | Allowed, trade-in items must be clearly labeled on the quote and purchase order as "Trade-in". Dealer determines the trade-in value for customer consideration. |
| Demo | Product demonstrations are not required under this contract, but should be arranged by deale applicable, as they are very beneficial for customer awareness of product. |



| Miscellaneous | None |
|---------------------------|--|
| Remittance Information | John Deere Construction Retail Sales Division of John Deere Shared Services, Inc. |
| | P.O. Box 8806 Moline, IL 61266-8806 |

Equipment on Contract

| John Deere Model | Product Descriptions(click model number links at the left for more info) | Discounts off MSRP | Price Page Dates |
|---------------------|--|-----------------------|------------------------|
| | Skid Steer Loaders | | |
| <u>312GR</u> | 312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force | John Deere Dealer | 03Apr18 |
| <u>314G</u> | 314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force | John Deere Dealer | 03Apr18 |
| <u>316GR</u> | 316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force | John Deere Dealer | 03Apr18 |
| <u>318G</u> | 318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force | John Deere Dealer | 03Apr18 |
| <u>320G</u> | 320G Skid Steer / 69 HP/ 2,190 lbs. Capacity / 4,200 lbs. Breakout Force | John Deere Dealer | 03Apr18 |



| <u>330G</u> | 330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force | John Deere Dealer | 03Apr18 | |
|-----------------------------|---|----------------------|---------|--|
| <u>332G</u> | 332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force | John Deere Dealer | 03Apr18 | |
| | Compact Track Loaders | | | |
| <u>317G</u> | 317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout | John Deere Dealer | 03Apr18 | |
| <u>325G</u> | 325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout | John Deere Dealer | 03Apr18 | |
| <u>331G</u> | 331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout | John Deere Dealer | 03Apr18 | |
| <u>333G</u> | 333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout | John Deere Dealer | 03Apr18 | |
| Attachments | | | | |
| Worksite Pro Attachments | John Deere Worksite Pro Attachments and Implements are on contract as standalone items. | John Deere Dealer | 26Mar18 | |

Contract updates

20 Dec 2017 - New contract.

April 2018 – Added 320G, 324G and 325G. Deleted 320E, 324E and 323E.

July 19, 2018 - Changed some verbiage and revised Product Descriptions

October 18, 2018 – Changed some of the verbiage for Contract Details